

Ashna Ahmad

ashnaahmad53@gmail.com | +46 70 920 09 00 | [LinkedIn/ashna-ahmad](https://www.linkedin.com/in/ashna-ahmad) | [GitHub/ashnaahmad](https://github.com/ashnaahmad) | ashnaahmad.github.io

Former VC turned founding engineer: an engineer who sells and an investor who codes.

EXPERIENCE

GALDERA LABS | FOUNDING ENGINEER

Stockholm | Jan 2026 - present

- Own the AI analyst agent end to end – a production LLM-powered system for financial planning on Claude and Gemini – taking our design-partner pilots from scoping through to live production use, spanning prompting, agent architectures, and evaluation frameworks.
- Built the agent’s evaluation harness around deterministic mechanical judges that test tool-call routing and arguments, defining what “production-ready” means for each agent capability before it ships.
- Work hands-on with customers in on-site working sessions, synthesising their feedback into the product roadmap.
- Built and run the company’s go-to-market engine: an agentic prospecting system with LLM-based ICP scoring, automated enrichment pipelines, and network-graph sourcing that runs the sales pipeline end to end, codifying our ICP and playbooks into reusable assets the whole team works from.

OXX | INVESTMENT PROFESSIONAL

Stockholm | May 2024 - Jan 2026

- Led technical and product due diligence on all my investment cases, including Oxx’s Series A lead investment in Kodiak Hub, focusing on market and competitive dynamics and AI feature roadmap.
- Produced later-stage business cases covering product depth, go-to-market strategy, scalability, and financial and transaction modelling.
- Spearheaded deal sourcing in Sweden and France, building the firm’s automated sourcing and company-scoring codebase from scratch and owning each opportunity from first contact through initial due diligence.

HENQ CAPITAL | VISITING ANALYST

Amsterdam | Dec 2023 - May 2024

- Owned the top of the funnel, building an automated sourcing pipeline that scored and filtered founders against henQ’s investment criteria and generated 20 qualified leads per month at a 66% conversion rate.
- Observed Cloutalk board meetings and analysed company financials to deliver product and go-to-market strategy recommendations.

ENTREPRENEUR FIRST, STATION F | FOUNDER IN RESIDENCE

Paris / Remote | Jan - Dec 2023

- As a technical founder exploring developer-onboarding tooling, ran customer discovery with 100+ CTOs and tech leads, segmenting the market and iterating a data-driven prototype against their feedback.

DOUBLEWORD | SOFTWARE ENGINEER INTERN

London | Mar - Jun 2023

- Wrote the first ever version of the [product documentation](#) for Iris, TitanML’s LLM inference-optimisation product, from scratch.
- Owned QA, designing tests for Iris and training models (PyTorch, Hugging Face Transformers) to validate model behaviour before release.

EDUCATION

Trinity College, University of Cambridge

Cambridge | Graduated 2022

MA (CANTAB)

Read Linguistics (First Class Honours with Distinction), specialising in [computational modelling of language and cognition](#) (NLP), with substantial self-taught computer science.

Ranked second in the cohort; Trinity Senior Scholar and Winifred Georgina Holgate Pollard Prize winner. Alongside studies, was the first employee at a Cambridge biotech spinout, focusing on go-to-market and fundraising.

SKILLS

Languages: English (native); French (C1); Swedish (C1); Spanish (B2); German (B2)

Commercial: business-case & ROI modelling, technical & product due diligence, GTM strategy, pipeline ownership

AI/Agents: LLM agent design, system-prompt & context engineering, evaluation harnesses, MCP servers, tool-use, grounding, RAG

Tech: Python, TypeScript, PyTorch, Neo4j, Firestore, Databricks, Docker, Kubernetes, GCP